

# Annual General Meeting - President's Report March 25, 2024



This is a summary of FPPAS Activities for the time period Jan. 1 to Dec. 31, 2023

## 1. FPPAS Mandate

- To cultivate the Performing Arts in the Kootenays by supporting performing artists of all types and genres.
- To produce and/or calibrate on events that support local performing arts activities related to live entertainment
- To foster relationships that improve visibility and value of the performing arts.
- Our programs include mentoring and skills development that assist in the enhancement of talent, be it singing, instruments, dancing, recording and/or sound and lighting equipment.

## 2. Board of Directors

This AGM will mark the end of Doug Mitchell's tenure on the Board, as he will be leaving us. We will miss Doug's contributions, and his willingness to pitch in, including taking on the role of Secretary, sponsorship, volunteer coordination, and Director on Site at Summer Sounds. The AGM will also mark the end of Murray Hayward's term with us. We will miss his energy, and his great ideas! Hopefully he will continue to work with us as a volunteer and keep taking great photos!

Thank you to the Board:

- Steve Knowles, President,
- Jamie Neve, Vice President
- Marnee Bellavance, Treasurer
- Doug Mitchell, Secretary
- Ward Morton, Director of Talent Acquisition and Production Coordinator
- Murray Hayward - Director at Large
- Elva Ward - Director at Large
- Ferdy Belland - Director at Large

## 3. Highlights of 2023 Program

### Summer Sounds

A successful Summer Sounds season saw us deliver 8 shows and 24 acts in July and August at Rotary Park. We were pleased once again to be joined by Fisher Peak Brewing, who provided a beer garden. Several food vendors were also present. We are thankful to the Columbia Basin Trust/Regional District of East Kootenay, Province of BC, City of Cranbrook and Cranbrook Rotary who provided grants. We had many sponsors who supported the

initiative. The Summer Sounds event was popular, with an average of 400-500 people per event attending.

Thank you to the City of Cranbrook for their support. Thank you to Fisher Peak Brewing for their provision of the beer garden services.

A key development that happened last year was the designation of the entire park area as an open area for liquor consumption. Our Board worked hard with Fisher Peak Brewing, the Heidout Restaurant and the RCMP in designing the fencing and liquor sales set up so that the entire park area could be more of a family friendly environment. Another key change we made this year was to move the event to Thursdays. After an amount of trepidation, we received mostly good reviews of this change. We found that, specifically, the demographic of the crowd shifted slightly, and included many young families.

### **Edfest**

In 2023, we elected to not hold Peak Music Festival, and instead entered into a partnership with Key City Theatre and several other non-profit organizations, to deliver Edfest, a free celebration of creativity and expression that took place in Rotary Park. Our role in this event was to provide sound equipment and sound technicians for the stage at the south end of the park that features local artists. We chose this route, as a natural progression of Peak Fest into a varied collaborative event.

### **Winter Ale Concert Series**

- 2023 saw us have another full Winter Ale Concert Series (5 shows)
- Thanks again to the Heidout and Fisher Peak Brewing, who have continued to be a major sponsor for this event.
- Thank you to our partner in this event, the Key City Theatre

## **4. Support for Artists**

We continue to maintain a performer directory on the FPPAS website, where performers can register, and presenters can source performers. It continues to be a success and worthwhile effort for performers and venues alike. We have started a revamp of the directory and the website in 2024.

## **5. Sponsors**

Our sponsorship program contributed significantly to our success in 2023. We continued a sponsorship recognition program, where we presented major sponsors with a memento.

Our major sponsors in 2023:

Heidout Restaurant and Fisher Peak Brewing  
Ella's Restaurant  
Rella Paolini Rogers  
Spring Honda  
Lotic Environmental  
Genex Marketing  
Ground Floor Coworking Space  
Western Financial Group  
Baker Hill Dental

And many other sponsors! Thank you!

## **6. Members and Volunteers**

Members and volunteers remain a foundation of our success! Thank you! It was a very successful season for FPPAS, bolstered by our volunteers. We continued to grow our volunteer base, and brought in many new faces in 2023.

The nature of volunteers jobs was as follows:

- Yard work:
  - Set up and take down of fencing for beer garden
  - Signage
  - Setting up and take down of kiosks
- Kiosks:
  - Selling memberships
  - Providing information to patrons
  - Providing water to patrons
- Stage:
  - Load/unload gear from trailer to stage
  - Set up/take down sound equipment
  - Stage adjustments during show and between acts.

FPPAS events simply would not occur without our valued volunteers! We did have a great celebration for our volunteers at Encore Brewing, and it was well attended, and appreciated.

## **7. Strategic Planning**

With the aid of Bill Usher from Kicking Horse Culture, and funding from the Non-profit Advisors Program at Columbia Basin Trust, we were able to develop a framework for a strategic plan. This will help guide the direction of FPPAS in years to come.

## **8. Support for Other Non-Profit Organizations**

Kootenay Children's Festival - supported by providing sound equipment and technician

Cranbrook Rotary - We partnered with Cranbrook Rotary in incorporating their event the Chili Cook-off into one of our Summer Sounds days.

## **9. Equipment**

In 2023, we purchased new sound components that improved the quality and range of sound at our events. We also purchased a larger trailer to better transport and store our gear.

## **Looking Ahead**

We look forward to finding the way forward:

- implementing our strategic plan
- customer surveys
- Trying new programs.
- Augmenting our sound and light system
- Striving to bring more diversity to our line-ups
- New board members
- We'd love to hear our members' feedback!

Steve Knowles  
FPPAS President

## FISHER PEAK PERFORMING ARTISTS SOCIETY 2023/2024

Directors Report- Ward Morton

Talent and acquisition portfolio annual report

Hello everybody,

happy to report another successful summer sounds season for Fisher Peak performing arts society. We were involved in nine different summer sounds shows, including the first year special event for the Rotary chilli cook off. 19 individual acts were hired for summer Sounds with an additional two acts hired for Edfest.

We are working with other not-for-profit societies in Cranbrook to help with their music needs to continue to promote our local musicians and artists.

We are currently working on this seasons summer sounds events and look forward to another successful year.

We completed the upgrade to our sound system, and now have two separate systems that can be used to promote sound for large and small events. we also acquired another trailer that will hold the larger sound equipment and assorted gear and We have kept the smaller trailer to hold the smaller Sound system.

Looking to the future, we are considering upgrading our lighting equipment to increase artist and crowd visibility when shows go into the night.

Regards

Ward Morton  
Director FPPAS  
Talent and Acquisition

# Fisher Peak Performing Artists Society

## Balance Sheet

As of December 31, 2023

	TOTAL	
	AS OF DEC. 31, 2023	AS OF DEC. 31, 2022 (PY)
<b>Assets</b>		
<b>Current Assets</b>		
<b>Cash and Cash Equivalent</b>		
1030 Stripe	51.15	0.00
1050 StellerVista Chequing	2,649.63	56,283.82
1055 StellerVista Equity Shares	44.00	35.00
1065 StellerVista Savings	10,183.54	
1070 Stellar Vista GIC	25,000.00	
<b>Total Cash and Cash Equivalent</b>	<b>\$37,928.32</b>	<b>\$56,318.82</b>
<b>Accounts Receivable (A/R)</b>		
1200 Accounts Receivable	0.00	-3,500.00
<b>Total Accounts Receivable (A/R)</b>	<b>\$0.00</b>	<b>\$ -3,500.00</b>
1600 Prepaid Insurance	1,366.17	
<b>Total Current Assets</b>	<b>\$39,294.49</b>	<b>\$52,818.82</b>
<b>Non-current Assets</b>		
<b>Property, plant and equipment</b>		
1710 Furniture and Equipment	37,843.64	22,045.86
1715 Accum. Amort. -Furn & Fixtures	-7,568.73	
1720 Trailer	8,960.00	
1725 Trailer - Accum. Amort.	-896.00	
<b>Total Property, plant and equipment</b>	<b>\$38,338.91</b>	<b>\$22,045.86</b>
<b>Total Non Current Assets</b>	<b>\$38,338.91</b>	<b>\$22,045.86</b>
<b>Total Assets</b>	<b>\$77,633.40</b>	<b>\$74,864.68</b>
<b>Liabilities and Equity</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
<b>Accounts Payable (A/P)</b>		
2100 Accounts Payable	-38.85	248.85
<b>Total Accounts Payable (A/P)</b>	<b>\$ -38.85</b>	<b>\$248.85</b>
2350 GST/HST Payable	-875.46	1.60
2365 Receiver General Suspense	-1,463.98	-1,463.98
<b>Total Current Liabilities</b>	<b>\$ -2,378.29</b>	<b>\$ -1,213.53</b>
<b>Total Liabilities</b>	<b>\$ -2,378.29</b>	<b>\$ -1,213.53</b>
<b>Equity</b>		
3510 Opening Balance Equity	5.00	5.00
3520 Temp. Restricted Net Assets	8,607.92	0.00
Retained Earnings	76,073.21	54,020.63
Profit for the year	-4,674.44	22,052.58
<b>Total Equity</b>	<b>\$80,011.69</b>	<b>\$76,078.21</b>
<b>Total Liabilities and Equity</b>	<b>\$77,633.40</b>	<b>\$74,864.68</b>

# Fisher Peak Performing Artists Society

## Profit and Loss by Class

January - December 2023

	01 GENERAL	02 SUMMER SOUNDS	04 WINTER ALE SERIES	05 ADVISOR	TOTAL
<b>INCOME</b>					
4125 Donations	2,033.65	1,500.00			\$3,533.65
4150 Membership Income	2,360.00				\$2,360.00
4160 Grant Income					\$0.00
4170 RDEK Grant		22,092.54			\$22,092.54
4175 Columbia Basin Trust				172.08	\$172.08
4195 City of Cranbrook		5,000.00			\$5,000.00
4205 Province of BC		3,700.00			\$3,700.00
<b>Total 4160 Grant Income</b>		<b>30,792.54</b>		<b>172.08</b>	<b>\$30,964.62</b>
4250 Sponsorship Income	2,500.00	7,000.00	3,500.00		\$13,000.00
4255 In-Kind Sponsorship	860.00	1,000.00		300.00	\$2,160.00
4400 Event Income			9,214.29		\$9,214.29
4500 Merchandise Sales		40.00			\$40.00
<b>Total Income</b>	<b>\$7,753.65</b>	<b>\$40,332.54</b>	<b>\$12,714.29</b>	<b>\$472.08</b>	<b>\$61,272.56</b>
<b>GROSS PROFIT</b>	<b>\$7,753.65</b>	<b>\$40,332.54</b>	<b>\$12,714.29</b>	<b>\$472.08</b>	<b>\$61,272.56</b>
<b>EXPENSES</b>					
5300 Office Expenses	765.93	308.91			\$1,074.84
5320 Printing & Copying		65.56			\$65.56
5610 Advertising and Promotion	408.99	1,804.78	520.84		\$2,734.61
5612 In-Kind Advertising & Promotion		1,000.00			\$1,000.00
5620 Depreciation Expense	8,464.73				\$8,464.73
5650 Bank Service Charges & Interest	102.19				\$102.19
5670 Website	3,401.22				\$3,401.22
5680 Equipment Purchase under \$500		1,961.45			\$1,961.45
5685 Stage & Booth Supplies		711.88			\$711.88
5700 Equipment Rental		205.00			\$205.00
5710 Dues and Subscriptions	123.00				\$123.00
5715 BC Societies	15.00				\$15.00
5720 Business License Fees		76.80			\$76.80
5765 Rent		590.85			\$590.85
5767 In-Kind - Rent	860.00			300.00	\$1,160.00
5770 Insurance - other	2,132.83				\$2,132.83
5775 Insurance - Event Liability		550.00			\$550.00
5780 Insurance - ICBC		237.00			\$237.00
5800 Meals/Misc/Accom Expenses		740.23	180.00		\$920.23
5820 Venue Expenses		1,500.00	3,420.68		\$4,920.68
5825 Meeting Expenses	279.19			172.08	\$451.27
5830 Performer Fees		18,700.00	8,037.50		\$26,737.50
5855 Technical Operators		4,407.50			\$4,407.50
5860 Security		1,051.65			\$1,051.65
5920 Volunteer Appreciation	85.93	2,343.85			\$2,429.78
5955 Sponsorships	500.00				\$500.00
5960 Sponsor Appreciation		115.13			\$115.13
<b>Total Expenses</b>	<b>\$17,139.01</b>	<b>\$36,370.59</b>	<b>\$12,159.02</b>	<b>\$472.08</b>	<b>\$66,140.70</b>
<b>OTHER INCOME</b>					
4485 Interest Income	184.70				\$184.70

	01 GENERAL	02 SUMMER SOUNDS	04 WINTER ALE SERIES	05 ADVISOR	TOTAL
4490 EKCCU Shareholder Dividend	9.00				\$9.00
<b>Total Other Income</b>	<b>\$193.70</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$193.70</b>
<b>PROFIT</b>	<b>\$ -9,191.66</b>	<b>\$3,961.95</b>	<b>\$555.27</b>	<b>\$0.00</b>	<b>\$ -4,674.44</b>



# Fisher Peak Performing Artists Society

Budget vs. Actuals: FY2023 (Jan 2023-Dec 2023) - FY23 P&L Classes

January - December 2023

	01 GENERAL		02 SUMMER SOUNDS		04 WINTER ALE SERIES		05 ADVISOR		TOTAL	
	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
<b>Income</b>										
4125 Donations	2,033.65	180.00	1,500.00						\$3,533.65	\$180.00
4150 Membership Income	2,360.00	2,400.00							\$2,360.00	\$2,400.00
4160 Grant Income									\$0.00	\$0.00
4170 RDEK Grant			22,092.54		23,646.00				\$22,092.54	\$23,646.00
4175 Columbia Basin Trust							172.08		\$172.08	\$0.00
4195 City of Cranbrook			5,000.00		5,000.00				\$5,000.00	\$5,000.00
4200 Artsvest		2,500.00							\$0.00	\$2,500.00
4205 Province of BC			3,700.00						\$3,700.00	\$0.00
<b>Total 4160 Grant Income</b>		<b>2,500.00</b>	<b>30,792.54</b>		<b>28,646.00</b>		<b>172.08</b>		<b>\$30,964.62</b>	<b>\$31,146.00</b>
4250 Sponsorship Income	2,500.00		7,000.00		7,000.00	3,500.00	1,750.00		\$13,000.00	\$8,750.00
4255 In-Kind Sponsorship	860.00	540.00	1,000.00		2,000.00			300.00	\$2,160.00	\$2,540.00
4400 Event Income					9,214.29	6,000.00			\$9,214.29	\$6,000.00
4500 Merchandise Sales			40.00						\$40.00	\$0.00
<b>Total Income</b>	<b>\$7,753.65</b>	<b>\$5,620.00</b>	<b>\$40,332.54</b>		<b>\$37,646.00</b>	<b>\$12,714.29</b>	<b>\$7,750.00</b>	<b>\$472.08</b>	<b>\$61,272.56</b>	<b>\$51,016.00</b>
<b>GROSS PROFIT</b>	<b>\$7,753.65</b>	<b>\$5,620.00</b>	<b>\$40,332.54</b>		<b>\$37,646.00</b>	<b>\$12,714.29</b>	<b>\$7,750.00</b>	<b>\$472.08</b>	<b>\$61,272.56</b>	<b>\$51,016.00</b>
<b>Expenses</b>										
5300 Office Expenses	765.93	1,200.00	308.91						\$1,074.84	\$1,200.00
5320 Printing & Copying		50.00	65.56		300.00				\$65.56	\$350.00
5610 Advertising and Promotion	408.99	350.00	1,804.78		1,000.00	520.84	267.50		\$2,734.61	\$1,617.50
5612 In-Kind Advertising & Promotion			1,000.00		1,000.00				\$1,000.00	\$1,000.00
5620 Depreciation Expense	8,464.73								\$8,464.73	\$0.00
5650 Bank Service Charges & Interest	102.19	150.00							\$102.19	\$150.00
5670 Website	3,401.22	400.00							\$3,401.22	\$400.00
5680 Equipment Purchase under \$500		400.00	1,961.45		1,075.00				\$1,961.45	\$400.00
5685 Stage & Booth Supplies			711.88						\$711.88	\$1,075.00
5700 Equipment Rental			205.00						\$205.00	\$0.00
5710 Dues and Subscriptions	123.00	123.00							\$123.00	\$123.00
5715 BC Societies	15.00	90.00							\$15.00	\$90.00

	01 GENERAL		02 SUMMER SOUNDS		04 WINTER ALE SERIES		05 ADVISOR		TOTAL	
	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET	ACTUAL	BUDGET
5720 Business License Fees										
5765 Rent		75.00	76.80	76.00					\$76.80	\$76.00
5767 In-Kind - Rent	860.00	540.00	590.85	591.00					\$590.85	\$666.00
5770 Insurance - other	2,132.83	1,150.00					300.00		\$1,160.00	\$540.00
5775 Insurance - Event Liability			550.00	500.00					\$2,132.83	\$1,650.00
5780 Insurance - ICBC			237.00	155.00					\$550.00	\$1,000.00
5785 Repairs and Maintenance				200.00					\$237.00	\$155.00
5800 Meals/Misc/Accom Expenses			740.23	200.00					\$0.00	\$200.00
5805 In-Kind Meals/Accom/etc				1,000.00					\$920.23	\$240.00
5815 Entandem (SOCAN) Fees				225.00					\$0.00	\$1,000.00
5820 Venue Expenses					3,420.68	2,893.35			\$0.00	\$225.00
5825 Meeting Expenses	279.19	200.00					172.08		\$4,920.68	\$2,893.35
5830 Performer Fees			18,700.00	18,000.00					\$451.27	\$200.00
5855 Technical Operators			4,407.50	4,050.00	8,037.50	3,950.00			\$26,737.50	\$21,950.00
5860 Security			1,051.65						\$4,407.50	\$4,050.00
5920 Volunteer Appreciation	85.93	20.47		3,500.00					\$1,051.65	\$0.00
5950 Membership Costs			2,343.85						\$2,429.78	\$3,500.00
5955 Sponsorships	500.00								\$0.00	\$20.47
5960 Sponsor Appreciation			115.13	300.00					\$500.00	\$0.00
5965 Storage		1,260.75							\$115.13	\$300.00
<b>Total Expenses</b>	<b>\$17,139.01</b>	<b>\$6,009.22</b>	<b>\$36,370.59</b>	<b>\$32,972.00</b>	<b>\$12,159.02</b>	<b>\$7,350.85</b>	<b>\$472.08</b>	<b>\$0.00</b>	<b>\$66,140.70</b>	<b>\$46,332.07</b>
NET OPERATING INCOME	\$-9,385.36	\$-389.22	\$3,961.95	\$4,674.00	\$555.27	\$399.15	\$0.00	\$0.00	\$-4,889.14	\$4,683.93
Other Income										
4485 Interest Income		184.70		60.00					\$184.70	\$60.00
4490 EKCCU Shareholder Dividend		9.00							\$9.00	\$0.00
<b>Total Other Income</b>	<b>\$193.70</b>	<b>\$60.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$193.70</b>	<b>\$60.00</b>
NET OTHER INCOME	\$193.70	\$60.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$193.70	\$60.00
NET INCOME	\$-9,191.66	\$-329.22	\$3,961.95	\$4,674.00	\$555.27	\$399.15	\$0.00	\$0.00	\$-4,674.44	\$4,743.93

# Fisher Peak Performing Artists Society

## Budget Overview: Budget\_FY24\_P&L - FY24 P&L Classes

January - December 2024

	01 GENERAL	02 SUMMER SOUNDS	07 ED FEST	TOTAL
<b>Income</b>				
4125 Donations	1,000.00	1,500.00		\$2,500.00
4150 Membership Income	2,400.00			\$2,400.00
4160 Grant Income				\$0.00
4170 RDEK Grant		25,000.00		\$25,000.00
4195 City of Cranbrook		5,000.00		\$5,000.00
4205 Province of BC			3,900.00	\$3,900.00
<b>Total 4160 Grant Income</b>		<b>30,000.00</b>	<b>3,900.00</b>	<b>\$33,900.00</b>
4250 Sponsorship Income	5,000.00	6,000.00		\$11,000.00
4255 In-Kind Sponsorship	1,200.00	1,000.00		\$2,200.00
4300 Raffle Income		1,800.00		\$1,800.00
4400 Event Income	200.00			\$200.00
<b>Total Income</b>	<b>\$9,800.00</b>	<b>\$40,300.00</b>	<b>\$3,900.00</b>	<b>\$54,000.00</b>
<b>GROSS PROFIT</b>	<b>\$9,800.00</b>	<b>\$40,300.00</b>	<b>\$3,900.00</b>	<b>\$54,000.00</b>
<b>Expenses</b>				
5300 Office Expenses	800.00	200.00		\$1,000.00
5610 Advertising and Promotion	0.00	1,800.00		\$1,800.00
5612 In-Kind Advertising & Promotion		1,000.00		\$1,000.00
5620 Depreciation Expense	6,900.00			\$6,900.00
5650 Bank Service Charges & Interest	95.00			\$95.00
5670 Website	5,563.11			\$5,563.11
5680 Equipment Purchase under \$500		500.00		\$500.00
5685 Stage & Booth Supplies		500.00		\$500.00
5700 Equipment Rental		250.00		\$250.00
5710 Dues and Subscriptions	123.00			\$123.00
5715 BC Societies	65.00			\$65.00
5720 Business License Fees		77.00		\$77.00
5765 Rent		600.00		\$600.00
5767 In-Kind - Rent	1,200.00			\$1,200.00
5770 Insurance - other	3,615.34			\$3,615.34
5775 Insurance - Event Liability		600.00		\$600.00
5780 Insurance - ICBC		250.00		\$250.00
5800 Meals/Misc/Accom Expenses		750.00		\$750.00
5820 Venue Expenses		1,350.00		\$1,350.00
5825 Meeting Expenses	300.00			\$300.00
5830 Performer Fees		23,000.00		\$23,000.00
5855 Technical Operators		5,000.00		\$5,000.00
5860 Security		1,500.00		\$1,500.00
5920 Volunteer Appreciation	100.00	2,500.00		\$2,600.00
5955 Sponsorships	2,500.00		3,900.00	\$6,400.00
5960 Sponsor Appreciation		150.00		\$150.00
5965 Storage	0.00	1,200.00		\$1,200.00
<b>Total Expenses</b>	<b>\$21,261.45</b>	<b>\$41,227.00</b>	<b>\$3,900.00</b>	<b>\$66,388.45</b>
<b>NET OPERATING INCOME</b>	<b>\$ -11,461.45</b>	<b>\$ -927.00</b>	<b>\$0.00</b>	<b>\$ -12,388.45</b>
<b>Other Income</b>				
4485 Interest Income	200.00			\$200.00
4490 EKCCU Shareholder Dividend	12.00			\$12.00

	01 GENERAL	02 SUMMER SOUNDS	07 ED FEST	TOTAL
<b>Total Other Income</b>	<b>\$212.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$212.00</b>
NET OTHER INCOME	\$212.00	\$0.00	\$0.00	\$212.00
NET INCOME	\$ -11,249.45	\$ -927.00	\$0.00	\$ -12,176.45